



# Rank Advancement Bonuses

Available through 26 September 2021

## KEY TERMS

**ACTIVE RANK** — An Associate’s lowest Paid-As rank on any given day in a commission week.

For example, if an Associate’s achieved rank is Director and he or she maintains that rank every day for a week except for Thursday, which makes him or her drop to a Consultant, the Associate’s active rank for the commission week would be Consultant.

**PAID-AS RANK** — The rank that an Associate qualifies for on a given day based on the Associate’s PV in the last 30 days as well as the BV and/or rank of his or her Personally Enrolled Team Members on the same given day.

## HOW TO QUALIFY

Become a Paid-As Consultant (You’ll earn a AU/NZ\$50 bonus to start!)

## Advance In Rank and Cycle Your Way To the Stars (And Extra Bonuses)!

Earn on all Rank Advancement Bonuses, and bring home over AU/NZ\$10,000!

RANK	ACTIVITY	WHAT YOU CAN EARN
CONSULTANT	<p><b>Consultant — Help 2 new Members join Isagenix</b>            Crystal Consultant — Reach the rank of Consultant within 30 days of becoming an Associate            Personally develop 20 Consultants</p> <ul style="list-style-type: none"> <li>• Earn 5 Cycles and be an active rank of Consultant or higher*</li> <li>• Earn 5 Cycles and be an active rank of Consultant or higher* a second time</li> </ul> <p><b>5-CYCLE BONUS TOTAL</b></p>	AU/NZ\$50 AU/NZ\$50 AU/NZ\$100 per Consultant (max 20)  AU/NZ\$250 AU/NZ\$250 <b>AU/NZ\$500</b>
MANAGER/ CRYSTAL MANAGER	<p><b>Manager — Personally develop 2 Consultants</b>            Crystal Manager — Reach the rank of Manager within 60 days of becoming an Associate</p> <ul style="list-style-type: none"> <li>• Achieve 1-Star (10 Cycles) and be an active rank of Manager or higher*</li> <li>• Achieve 1-Star (10 Cycles) and be an active rank of Manager or higher* a second time</li> </ul> <p><b>10-CYCLE BONUS TOTAL</b></p>	AU/NZ\$50  AU/NZ\$500 AU/NZ\$500 <b>AU/NZ\$1000</b>
DIRECTOR/ CRYSTAL DIRECTOR	<p><b>Director — Personally develop 6 Consultants</b>            Crystal Director — Reach the rank of Director within 120 days of becoming an Associate</p> <ul style="list-style-type: none"> <li>• Achieve 2-Star (20 Cycles) and be an active rank of Director or higher*</li> <li>• Achieve 2-Star (20 Cycles) and be an active rank of Director or higher* a second time</li> </ul> <p><b>20-CYCLE BONUS TOTAL</b></p>	AU/NZ\$750  AU/NZ\$1000 AU/NZ\$1000 <b>AU/NZ\$2000</b>
EXECUTIVE/ CRYSTAL EXECUTIVE	<p><b>Executive — Personally develop 10 Consultants</b>            Crystal Executive — Reach the rank of Executive within 180 days of becoming an Associate</p> <ul style="list-style-type: none"> <li>• Achieve 3-Star (40 Cycles) and be an active rank of Executive or higher*</li> <li>• Achieve 3-Star (40 Cycles) and be an active rank of Executive or higher* a second time</li> </ul> <p><b>40-CYCLE BONUS TOTAL</b></p>	AU/NZ\$1000  AU/NZ\$1,500 AU/NZ\$1,500 <b>AU/NZ\$3,000</b>
	<ul style="list-style-type: none"> <li>• Achieve 4-Star (60 Cycles) and be an active rank of Executive or higher*</li> <li>• Achieve 4-Star (60 Cycles) and be an active rank of Executive or higher* a second time</li> </ul> <p><b>60-CYCLE BONUS TOTAL</b></p>	AU/NZ\$2,000 AU/NZ\$2,000 <b>AU/NZ\$4,000</b>
<b>TOTAL BONUS =</b>		<b>AU/NZ\$14,550</b>

Rank Advancement Bonuses are a promotion and are not part of the regular Isagenix Team Compensation Plan. The amounts depicted here reflect the maximum earnings available through this promotion and are not guaranteed. \*You must have met these qualifications in the same commission week for the first and second time and be a Paid-As Consultant the week prior to earning the equivalent Cycles indicated.

## FREQUENTLY ASKED QUESTIONS

### HOW ARE THE RANK ADVANCEMENT BONUSES PAID?

- The Consultant Bonus is paid one week in arrears.
- The Personally Developed Consultant Bonus will be paid one week in arrears.
- Crystal Manager, Crystal Director, and Crystal Executive Bonuses will be paid one week in arrears and all bonuses based on Cycles are paid two weeks in arrears.

### CAN I REQUALIFY FOR THIS PROMOTION IF I'VE ALREADY RECEIVED A RANK ADVANCEMENT BONUS?

#### HOW CAN I STILL PARTICIPATE AND EARN BONUSES?

No, you cannot requalify for the promotion if you have already received a Rank Advancement Bonus. Only those Associates who reach a higher Crystal rank for the first time qualify to earn a bonus.

### WHICH BONUSES AM I ELIGIBLE FOR?

If you achieved five Cycles and Consultant prior to 11 January 2016, you cannot earn the 5-Cycle Bonus. You are eligible to earn any bonus that you have not previously been paid for.

### WHAT COUNTS TOWARD MY ACHIEVED RANK?

Executive Matching Team Bonuses and Cycles earned from PIBs do count toward your achieved rank. Retail profits do count toward your achieved rank but do not count toward bonuses.

**AUSTRALIAN EXAMPLE:** Jane Doe is a Paid-As Executive and Cycles 38 times in one commission week. That same commission week, Jane earns one Cycle from her Executive Match and \$105 in PIBs from two new Members in one commission week, one new Member with a Weight Loss Premium Pack (\$80 PIB) plus one new Member with a 30-Day Weight Loss System (\$25 PIB).

#### Here is a breakdown of Jane's Cycles for that commission week:

38 Cycles
+1 Cycle — from Executive Matching Team Bonus
+1 Cycle — from PIB: \$105 PIB/54.00 (approximate cycle value)
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40 Cycles

In this scenario, Jane would achieve a 3-Star Bonus (40 Cycles + Paid-As Executive) and receive the first payment (\$1,500) of her \$3,000 3-Star Bonus. Please note that your achieved rank will not be verified until the week it is paid out.

The amounts depicted here reflect the maximum earnings available through this promotion. The ability to earn income under the Isagenix Compensation Plan depends on many factors, including an individual Associate's business, social and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to [IsagenixEarnings.com](http://IsagenixEarnings.com).

This promotion is based on rank advancements earned from 2 Sept. 2020 to 26 Sept. 2021. Promotions are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to adjust or deny recognition or other awards to prevent or correct any attempts to circumvent the rules or to manipulate the promotion and to ensure that the spirit of the promotion is achieved. Members include Associates, Preferred Customers and Customers.

The specific market values are calculated using the Foreign Exchange Multiplier. PIBs and Bonus amounts will be paid in USD and converted to local currency using the Foreign Exchange Multiplier to ensure the correct amount is received. This value is subject to change every quarter based on published exchange rates and will be valid for the following quarter.