



TEAM COMPENSATION PLAN



The ability to earn income under the Isagenix Team Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort, and personal funds may not achieve a meaningful level of success. For average earnings of Independent Associates, refer to [IsagenixEarnings.com](https://www.IsagenixEarnings.com).

EVERYONE STARTS AS A CUSTOMER



RETAIL CUSTOMERS

Buy from an Associate at suggested retail pricing

CUSTOMERS*

Buy direct from Isagenix at discounted pricing

PREFERRED CUSTOMERS

Buy direct from Isagenix at the lowest pricing and may elect to participate in the Lifestyle Rewards program

*Includes Preferred Customers.

ISAGENIX

NEW MEMBER DISCOUNT TYPES



MEMBER TYPE	VALUE	WITH LIFESTYLE REWARDS	ANNUAL MEMBERSHIP FEE	PRICING [^]	ELIGIBLE FOR LIFESTYLE REWARDS
PREFERRED CUSTOMER	BEST	YES	US/CA\$29	25% off RETAIL	YES
	BETTER	NO	US/CA\$39	25% off RETAIL	NO [†]
CUSTOMER	GOOD	YES or NO	US/CA\$0	10% off RETAIL	NO

[†]Preferred Customers without Lifestyle Rewards may elect to participate in the Lifestyle Rewards program at any time after enrolling but will not be refunded the US/CA\$10 difference in the Membership fee. In order to qualify for Lifestyle Rewards, the Preferred Customer must meet the requirements and qualifications within 34 days of the initial order.

[^]Percent pricing discounts are approximate.

CUSTOMER BENEFITS



- Discounted pricing
- Access to Associate and company support
- Optional participation in Lifestyle Rewards
- The ability to earn Product Introduction Rewards coupons
- The ability to convert to Independent Associate
- The ability to accumulate BV on personally enrolled Customers and excess PV over 100 for up to 90 days

STEPS TO BECOMING A CUSTOMER



- Open an account and place an initial order
- You are given a position in the Isagenix Placement Tree



YOU

STEPS TO BECOMING AN ASSOCIATE



Here's how....

Complete the Associate application in your Back Office

Watch the training video

Agree to the Associate terms and conditions

No purchase required

ASSOCIATE BENEFITS



- Your own Associate website and Back Office
- Active Associates can accumulate group volume regardless of depth
- The ability to enroll Customers and Associates
- The ability to participate in the Isagenix Team Compensation Plan

ASSOCIATE



- Your spot in the Team Placement Tree will be converted to a Retail Business Center



YOU

KEY TERMS



BV = business volume

(Point value assigned to each commissionable product)

PV = personal volume

Active status = minimum of 100 PV* in the last 30 days

*Personal volume can be accumulated from retail direct sales and from personal purchases for retail sales or personal use.

KEY TERMS



LIFESTYLE REWARDS - Optional program offering enhanced convenience, discounted pricing, and participation in the loyalty rewards program

PERSONALLY ENROLLED - The Customers or Associates you personally introduce and enroll in Isagenix

TEAM PLACEMENT TREE - The organizational structure that is used by Isagenix to track enrollments and purchase activity of all Customers and Associates for the purposes of collecting and paying bonuses and commissions: it also determines rank qualifications within the Isagenix Team Compensation Plan

STEPS OF SUCCESS



ASSOCIATE

CONSULTANT

MANAGER & CRYSTAL MANAGER

DIRECTOR & CRYSTAL DIRECTOR

EXECUTIVE & CRYSTAL EXECUTIVE

PLATINUM

5 WAYS TO EARN



1. Retail Profits
2. Product Introduction Bonus
3. Team bonus (Cycles)
4. Executive Matching Team Bonus
5. Promotions/incentives

RETAIL PROFIT



EXAMPLE:



YOU

BUY →



WHOLESALE

SELL →



RETAIL

=

PROFIT

Retail direct profit can be earned through your personal Isagenix website.

PRODUCT INTRODUCTION BONUS (PIB)



EXAMPLE:



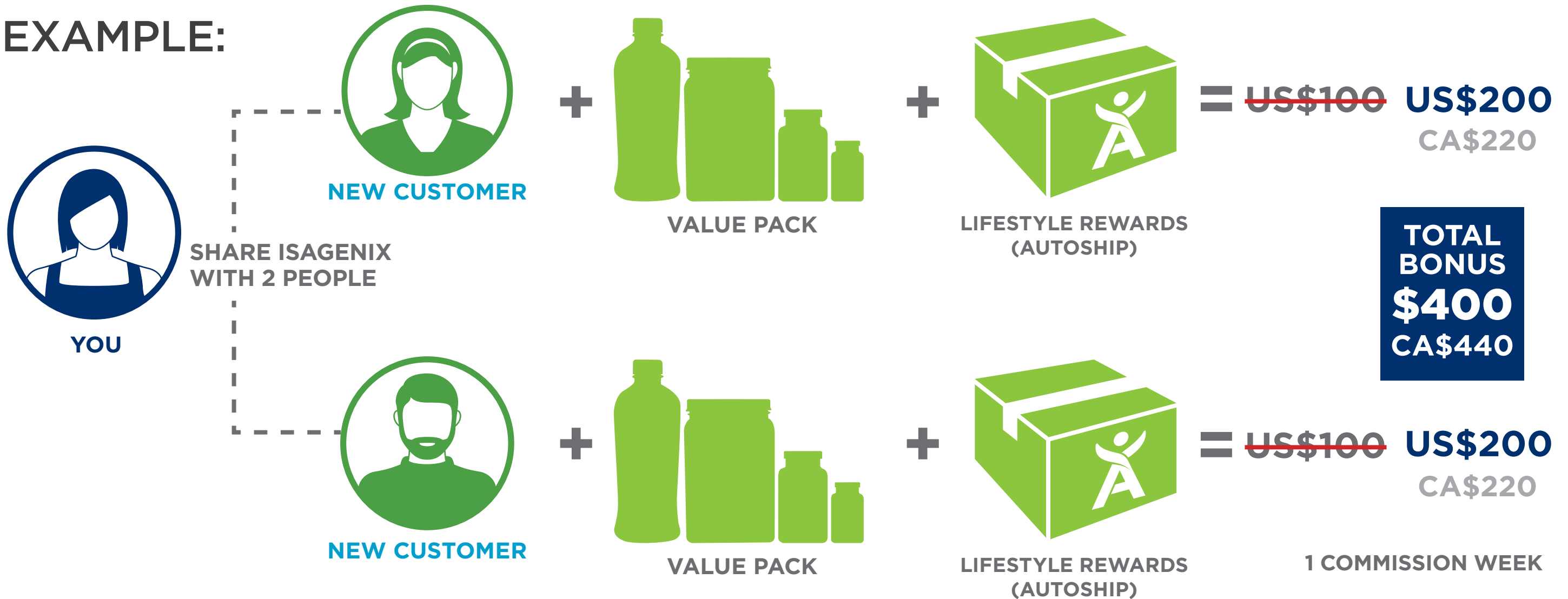
PIB is earned on the initial pack order only.

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DOUBLE PIB – DOUBLE PRODUCT INTRODUCTION BONUS PROMOTION



EXAMPLE:



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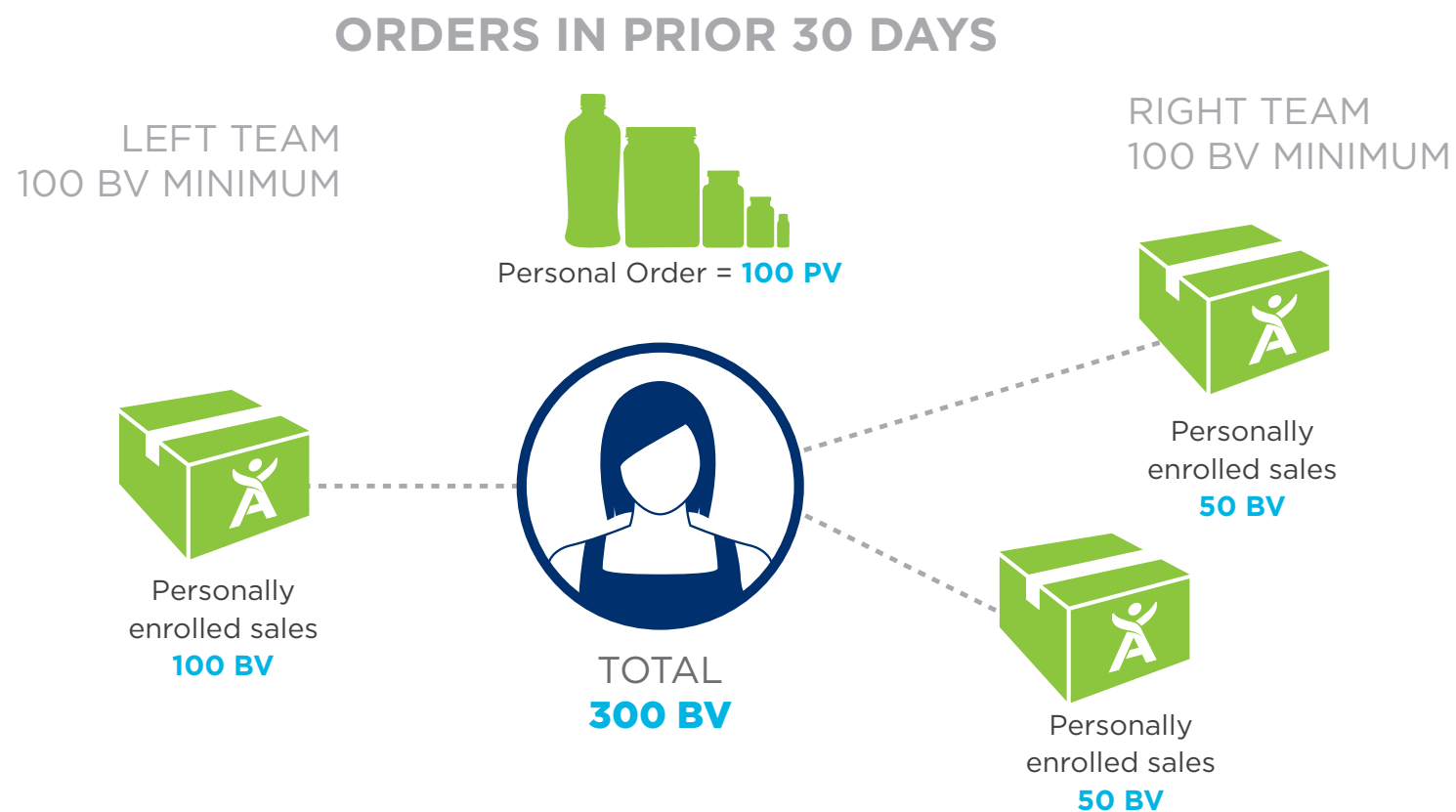
New Customers must join Isagenix in the same commission week. Available in select markets.

ISAGENIX

CONSULTANT



- Be active with 100 PV and have Personally Enrolled Members on each of your teams who have accumulated a minimum of 100 BV
- All volume from Personally Enrolled Customers and Associates count toward your qualifications for Paid-As status



CONSULTANT BENEFITS



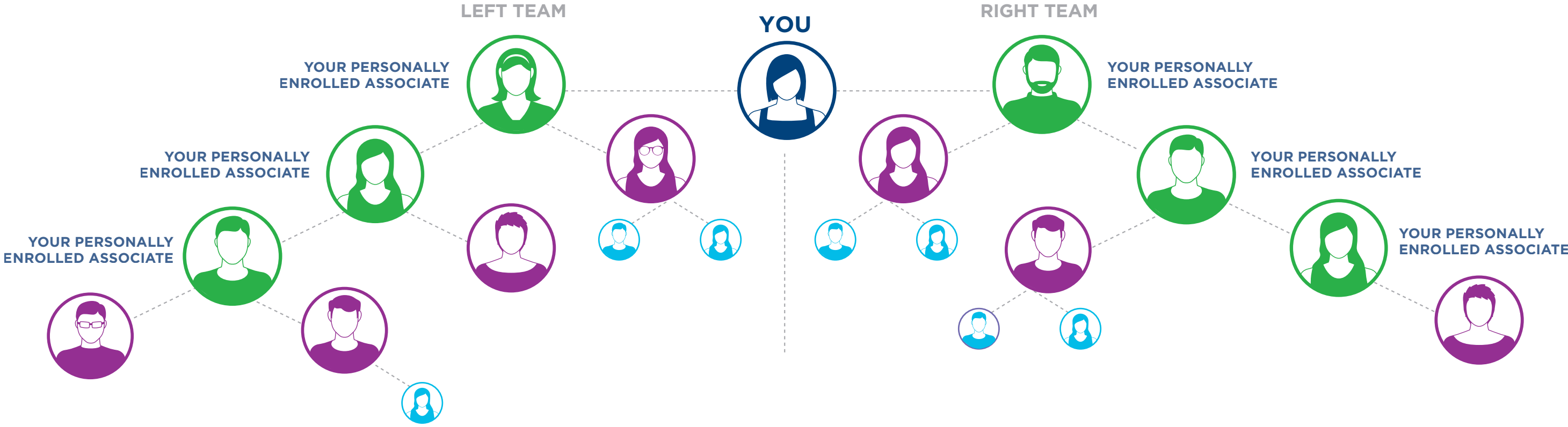
- The eligibility to earn a US\$50/CA\$55 Consultant Rank Advancement Bonus
- The opportunity to earn US\$100/CA\$110 on each Personally Enrolled Consultant
- The eligibility for team bonuses/Cycles

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BUILDING YOUR TEAMS



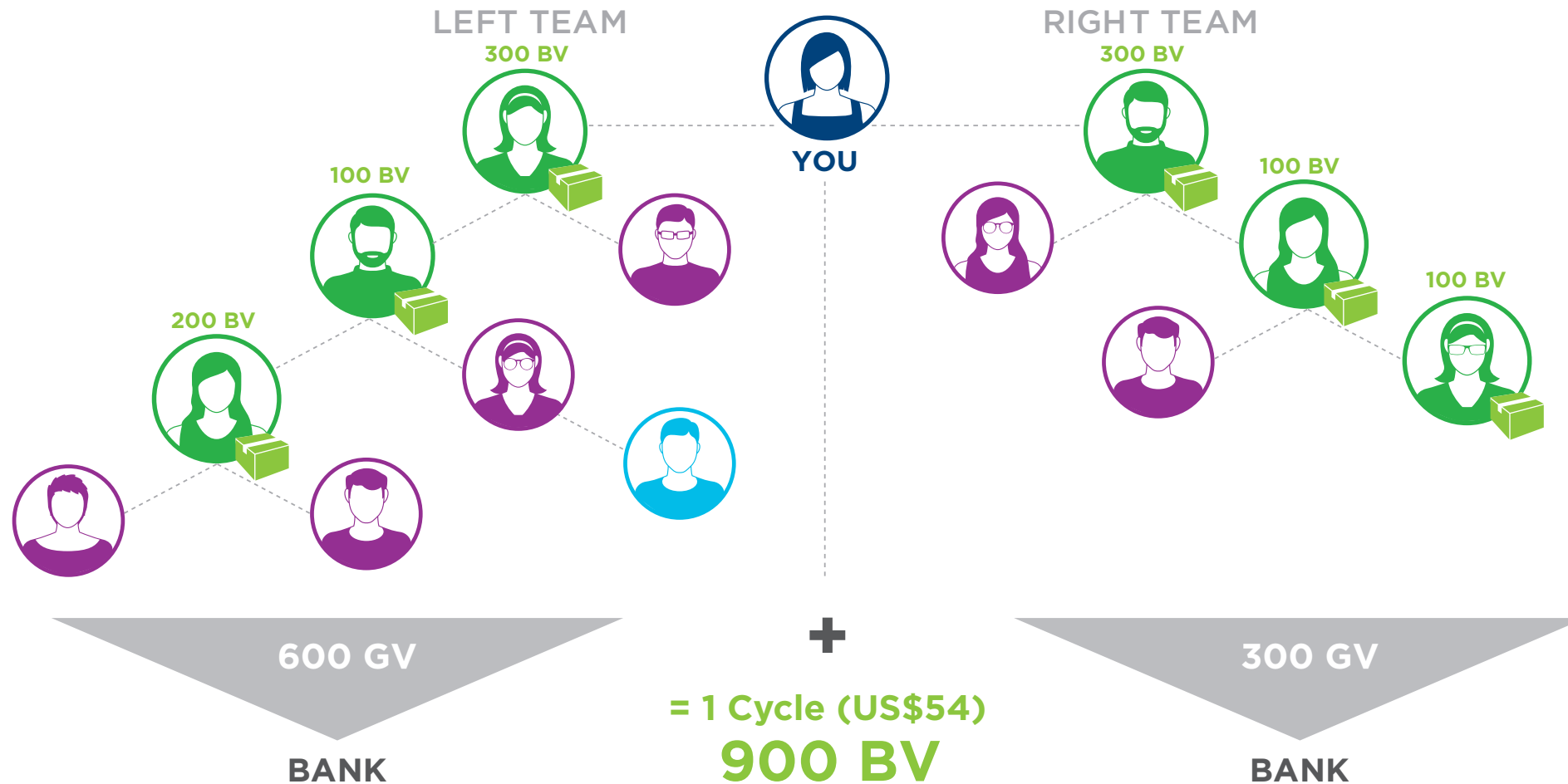
**YOU SHARE
THEY SHARE
REPEAT**



OUTSIDE LEG

OUTSIDE LEG

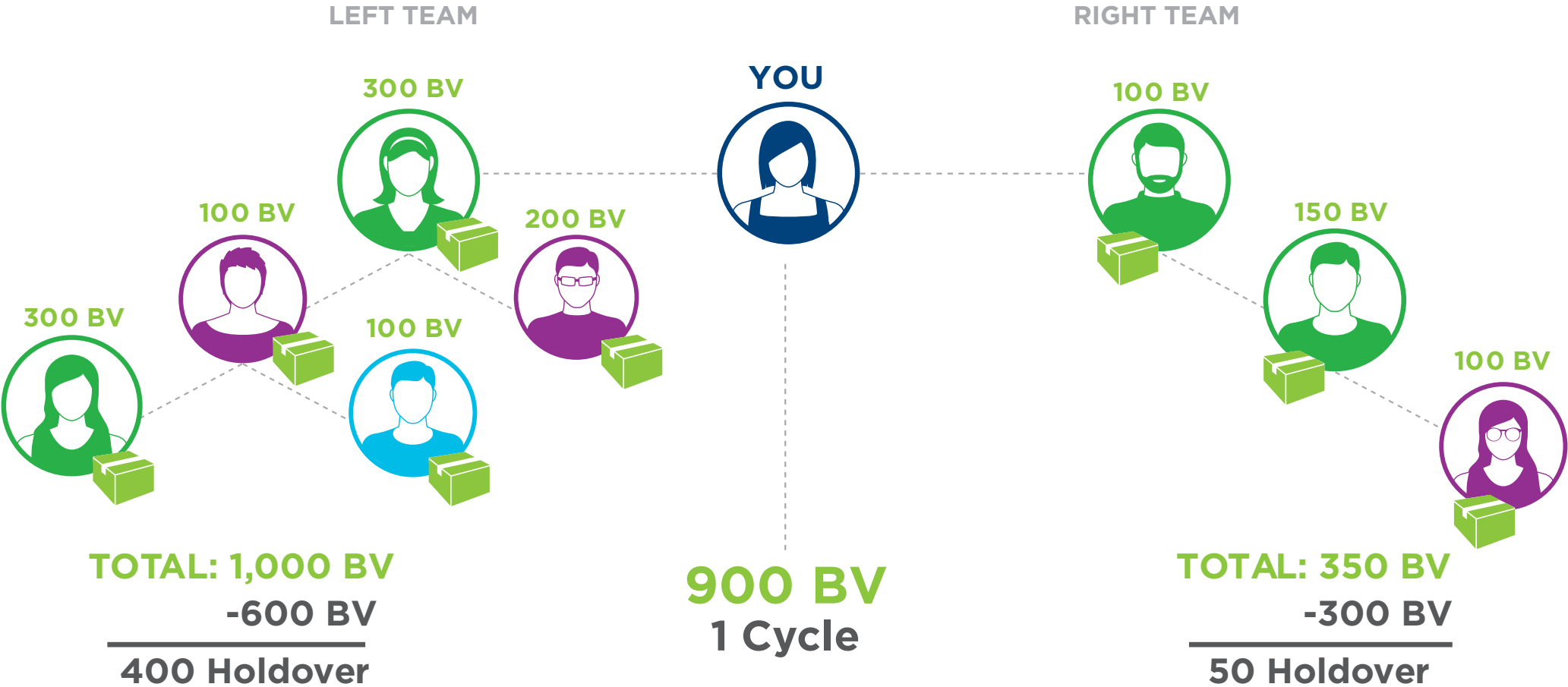
TEAM BONUS (CYCLES)



Earn up to 250 Cycles per week on your entire group volume.

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HOLDOVER VOLUME



MANAGER



Two personally enrolled Consultants

Consultants can be all on the right team, be all on the left team, or be on each side



*Achieve this rank within 60 days of becoming an Associate.

DIRECTOR

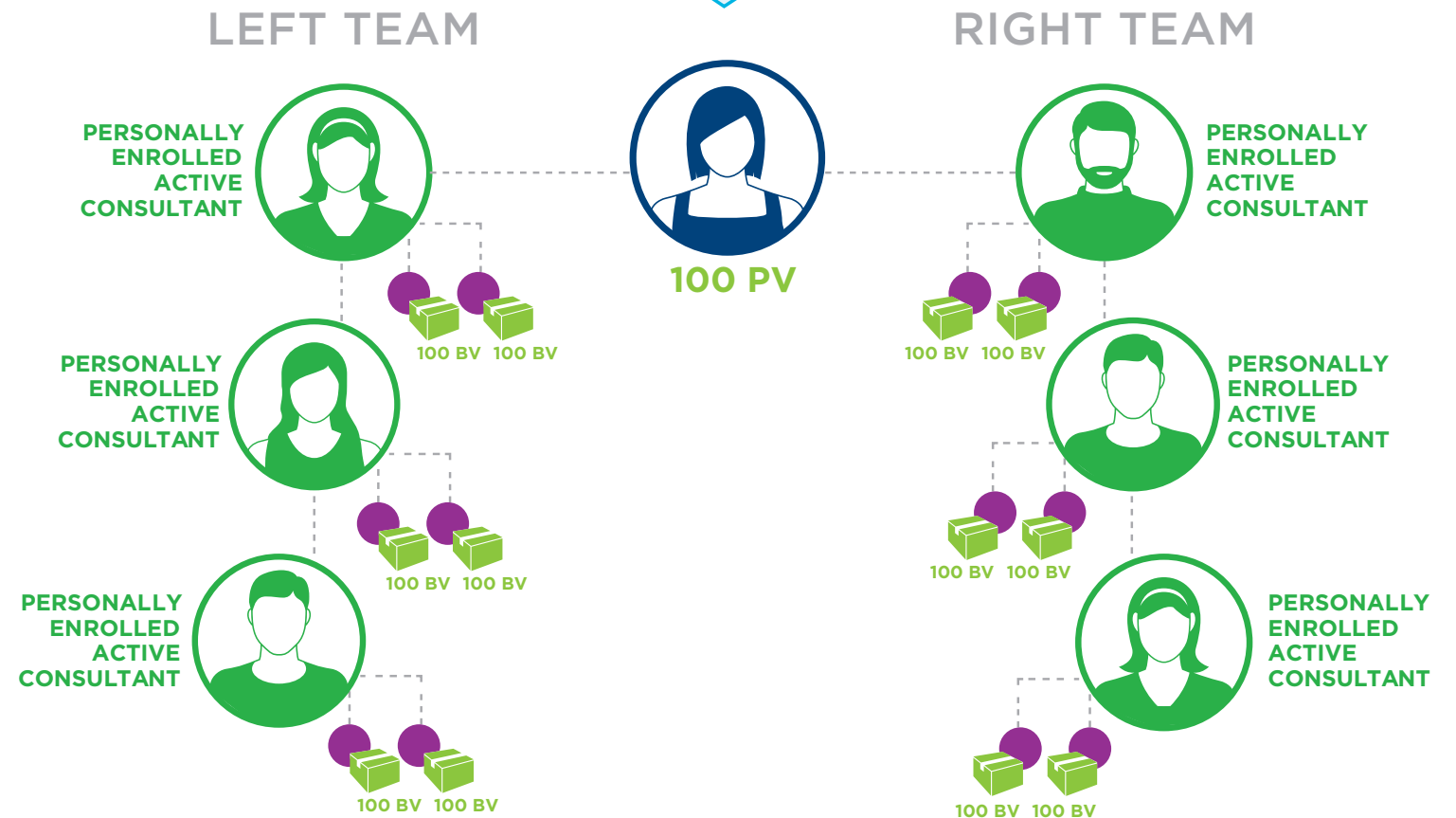


Six personally enrolled Consultants

Consultants can be all on the right team, be all on the left team, or have a few on each side



CRYSTAL DIRECTOR PROMOTION
US\$750
CA\$832
Bonus*



The figures depicted on this slide reflect the maximum bonus available through this promotion.

*Achieve this rank within 120 days of becoming an Associate.

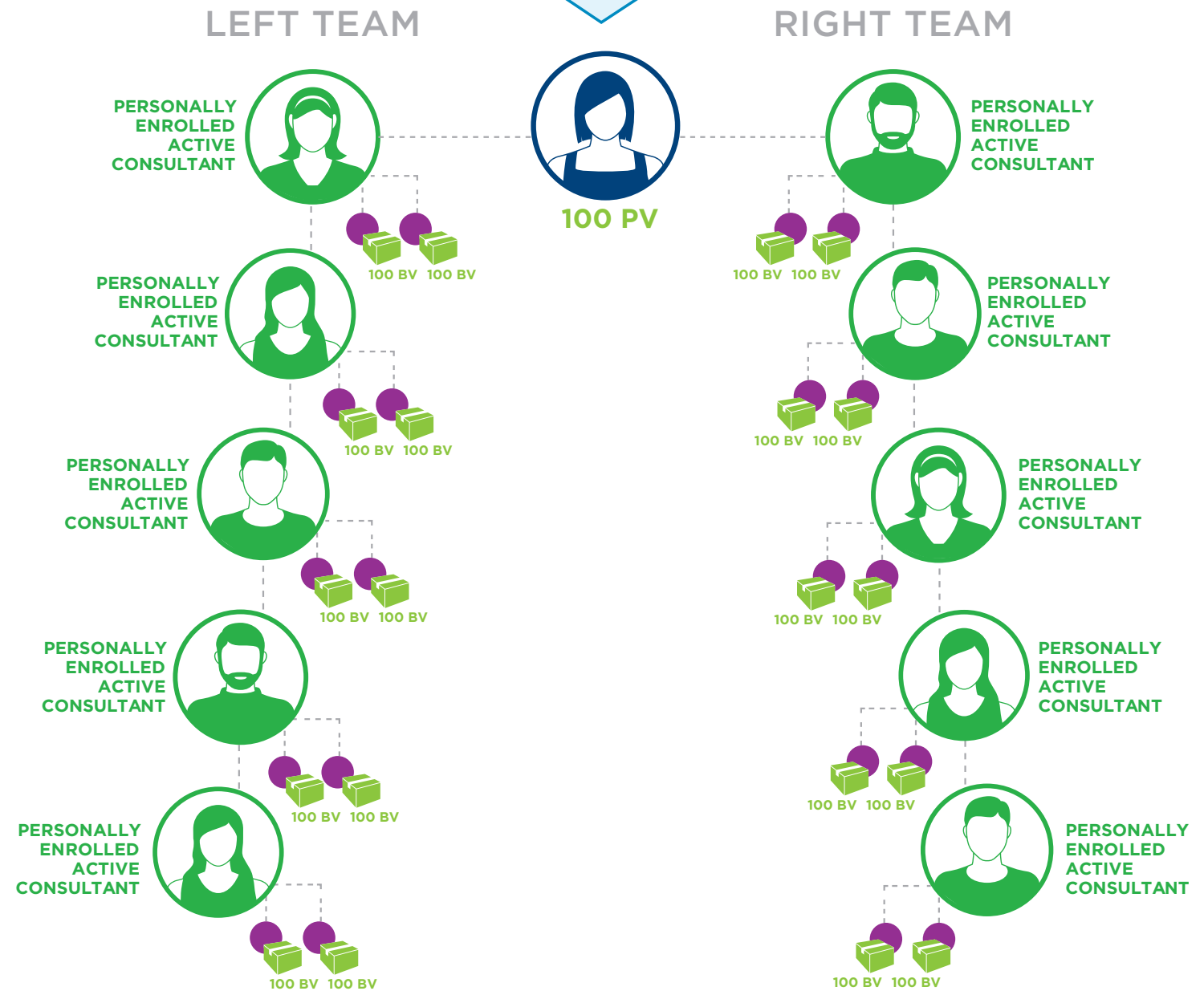
EXECUTIVE



**CRYSTAL EXECUTIVE
PROMOTION**
US\$1,000
CA\$1,110
Bonus*

**10 Personally Enrolled
Consultants**

**Five Consultants on
the right team and five
on the left team**



The figures depicted on this slide reflect the maximum bonus available through this promotion.

***Achieve this rank within 180 days of becoming an Associate.**

EXECUTIVE BENEFITS



Earn 10% Executive Matching Team Bonus Cycles

As an active Paid-As Executive, you are eligible to receive a 10 percent Executive Matching Team Bonus on the weekly team bonus income of all Personally Enrolled Paid-As Consultants, Managers, Directors, and Executives. The 10 percent Matching Team Bonus is calculated daily and paid weekly. Paid-As Executives can earn up to a maximum of 250 matching bonus Cycles per week.*

*No more than 25 Matching Team Bonus Cycles per commission week per Personally Enrolled Consultant and above.

RAB PROMOTION (RANK ADVANCEMENT BONUSES)



*5-Cycle, 1-Star, 2-Star and 3-Star Bonuses are paid out in two 50 percent increments. You must have met the qualifications in the same commission week for the first or second time and be at the applicable Paid-As status for the week prior to earning the equivalent Cycles indicated.

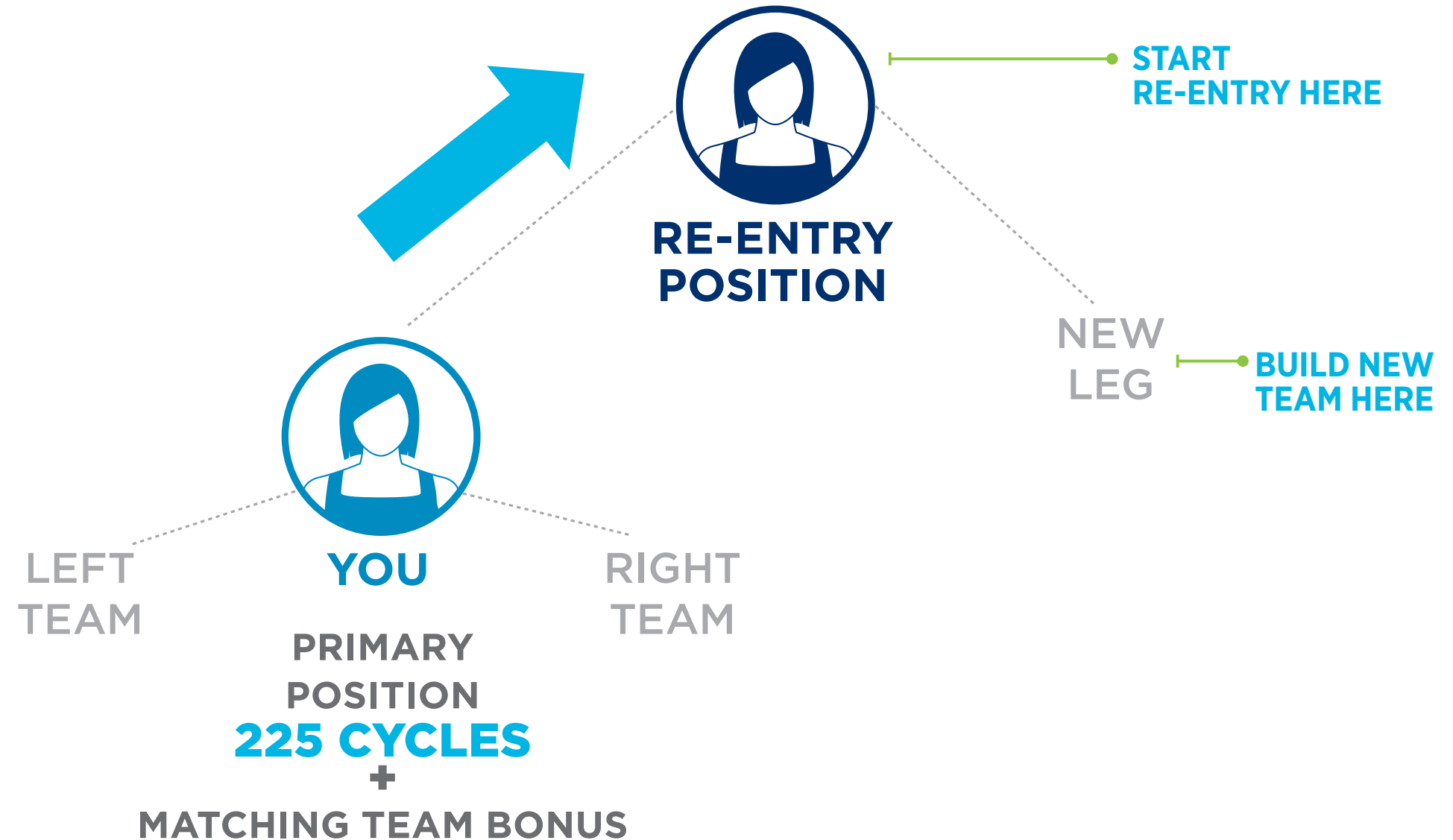
RANK ADVANCEMENT	BONUS
ADVANCE TO CONSULTANT	US\$50 CA\$55
ADVANCE TO CRYSTAL MANAGER	US\$250 CA\$277
5-CYCLE BONUS* (5 Cycles per week + Paid-As Consultant)	US\$500 CA\$555
1-STAR BONUS* (10 Cycles per week + Paid-As Manager)	US\$1,000 CA\$1,110
ADVANCE TO CRYSTAL DIRECTOR	US\$750 CA\$832
2-STAR BONUS* (20 Cycles per week + Paid-As Director)	US\$2,000 CA\$2,220
ADVANCE TO CRYSTAL EXECUTIVE	US\$1,000 CA\$1,110
3-STAR BONUS* (40 Cycles per week + Paid-As Executive)	US\$3,000 CA\$3,330
DEVELOP 20 PERSONALLY ENROLLED CONSULTANTS	US\$2,000 CA\$2,220
TOTAL	US\$10,550 CA\$11,709

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PLATINUM



When an Isagenix position reaches paid-as Executive for three consecutive months, and has an average of 225 cycles within thirteen weeks, the Associate is eligible to apply for a new position that is inserted above their existing recognition rank. This highest position is called Platinum.



WHAT IS YOUR TIME WORTH?

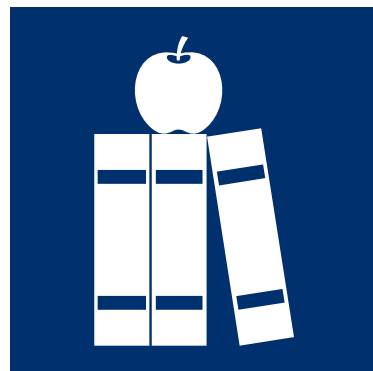


There is no security in settling for less than what you really want.

**KNOW YOUR
WORTH.**

**NEVER SETTLE
FOR LESS THAN
YOU DESERVE.**

WHAT IS YOUR TIME WORTH?



SCHOOL TEACHER

10 Cycles*
US\$28,080
annual income



RESTAURANT MANAGER

15 Cycles*
US\$42,120
annual income



DENTAL HYGIENIST

20 Cycles*
US\$56,160
annual income



COMPUTER PROGRAMMER

25 Cycles*
US\$70,200
annual income



LAWYER

37 Cycles*
US\$103,896
annual income



PRESIDENT OF THE UNITED STATES

144 Cycles*
US\$404,352
annual income

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*Estimated number of Cycles per week for 52 weeks to achieve the annual income shown.

POSSIBLE RESIDUAL VALUE OF AN ISAGENIX BUSINESS (USD)

CYCLES PER WEEK	\$ PER CYCLE	\$ PER WEEK	WEEKS PER YEAR	ANNUAL INCOME	INTEREST RATE	CAPTIAL REQUIRED TO GENERATE ANNUAL INCOME
1	\$54	\$54	52	\$2,808	0.03	\$93,600
2	\$54	\$108	52	\$5,616	0.03	\$187,200
3	\$54	\$162	52	\$8,424	0.03	\$280,800
4	\$54	\$216	52	\$11,232	0.03	\$374,400
5	\$54	\$270	52	\$14,040	0.03	\$468,000
6	\$54	\$324	52	\$16,848	0.03	\$561,600
7	\$54	\$378	52	\$19,656	0.03	\$655,200
8	\$54	\$432	52	\$22,464	0.03	\$748,800
9	\$54	\$486	52	\$25,272	0.03	\$842,400
10	\$54	\$540	52	\$28,080	0.03	\$936,000
20	\$54	\$1,080	52	\$56,160	0.03	\$1,872,000
40	\$54	\$2,160	52	\$112,320	0.03	\$3,744,000
60	\$54	\$3,240	52	\$168,480	0.03	\$5,616,000
100	\$54	\$5,400	52	\$280,800	0.03	\$9,360,000

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WEEKLY PAY



Calculates daily

Pays weekly

One week in arrears

View your commission report in your Back Office

The week is from Monday–Sunday, 12:01 a.m.–11:59 p.m.

SUMMARY



Keys to enjoying benefits of the
Compensation Plan:

BE A PRODUCT OF THE PRODUCTS & LEARN TO SHARE ISAGENIX

DEVELOP YOUR TEAM

TEACH YOUR TEAM TO DO THE SAME

 ISÄGENIX®