



Leader in Action Worksheet

The Leader in Action formula is a method to measure specific business-building behaviors and outcomes each week during a commission month. Use this worksheet to track your points and progress!

TOTAL POINTS ARE CALCULATED EACH MONTH BY ADDING THE CATEGORIES BELOW:

MONTH OF _____

WEEK ENDING	1PET Personal Enrollment Points	2PET Enrollment Points	Personally Enrolled Rank Advancement Points	Active Week Points	
1					
2					
3					
4					
5					
		+		+	
			+		=
					TOTAL POINTS

(Maximum of 20)

USE THE KEY BELOW TO FILL IN YOUR POINTS EACH WEEK!

Category	Subcategory	Point Value
Enrollments	1PET Personal Enrollments	1
	2PET Enrollments (up to 20 points each month)	2
Personally Enrolled Rank Advancements	Consultant, Silver Circle Consultant	2
	Manager, Crystal Manager, Silver Circle Manager	6
	Director, Crystal Director, Silver Circle Director	8
	Executive, Crystal Executive, Golden or Platinum Circle	10
Active Weeks	Manager	1
	Director	2
	Executive	4

