



GALA AWARDS CRITERIA

All the following awards will be exclusively presented at the Gala Awards at Celebration 2020.

NEW LEGACY CLUB MEMBERS

New Isagenix Legacy Club members are Independent Associates to whom Isagenix has paid a lifetime gross total of \$1 million or more* and who achieved this exceptional milestone during the award time frame (May 2019-April 2020).

NEW LEGACY CLUB ADVANCEMENTS

Current Isagenix Legacy Club members who have advanced into the next Isagenix Legacy Club level during the award time frame.

TOP 5 RECRUITERS

Awarded to the five businesses who have recruited the highest number of qualifying new Customers during the award time frame.

- Must have a recognition rank of Executive or above.
- Must have been enrolled for the entire award time frame.
- Only Customers whose first order was 100 BV or higher will count toward this award.
- Must be in good standing with Compliance.

TOP 5 ENROLLERS

Awarded to the five businesses who have the highest number of Personally Enrolled team members (1PET) who are enrolling new Customers throughout the contest time frame.

- Must have a recognition rank of Executive or above.
- Must have a minimum of 12 new Personally Enrolled Customers throughout the award time frame.
- Must have been active each month of the award time frame.
- Must have been enrolled for the entire award time frame.
- Enrollers will only count once for the entire award time frame.
- Must be in good standing with Compliance.

TOP 10 LEADERSHIP GROWTH

Awarded to the 10 businesses with the most points in the Personally Enrolled rank advancement Leader in Action category during the award time frame.

- Must have a recognition rank of Executive or above.
- Must have a minimum of 12 new Personally Enrolled Customers throughout the award time frame.
- Must be in good standing with Compliance.

TOP 10 TEAM GROWTH

Recognizes the 10 Associates with the highest net increase in 4PET volume.

- Must have a recognition rank of Executive or above.
- Must have a minimum of 12 new Personally Enrolled Customers throughout the award time frame.
- Must be in good standing with Compliance.

TOP 10 LEADER IN ACTION

Recognizes the 10 Associates with the highest net increase in 4PET volume.

- For Celebration 2020, we will be using the original Leader in Action formula to calculate the winners.
- Must be in good standing with Compliance.

WOMEN OF ISAGENIX

Recognizes 2-Star Golden Circle businesses and above who have rank advanced a minimum of two times during the award time frame.

- Must have a recognition rank of Executive or above.
- Must have a minimum of 12 new Personally Enrolled Customers throughout the award time frame.
- Must be in good standing with Compliance.
- Star Executive rank advancements will count toward the minimum requirement.

WOMAN OF THE YEAR

Recognizes one woman who has grown her organization and advanced her business during the award time frame and who continues to perpetuate the Isagenix mission through sharing the Isagenix Systems and products. This recipient is selected by the Isagenix Executive Leadership Team.

COUPLE OF THE YEAR

Recognizes an Isagenix business who has worked together to grow their organization and advance their business during the award time frame and who continues to perpetuate the Isagenix mission through sharing the Isagenix Systems and products. These recipients are selected by the Isagenix Executive Leadership Team.

MAN OF THE YEAR

Recognizes one gentleman who has grown his organization and advanced his business during the award time frame and who continues to perpetuate the Isagenix mission through sharing the Isagenix Systems and products. This recipient is selected by the Isagenix Executive Leadership Team.

SPIRIT OF ISAGENIX

This voter's choice award is given to one Associate who exemplifies the Isagenix mission statement and culture. For all the details about Spirit of Isagenix, visit IsaFYI.com/Recognition.

GLOBAL LEADER OF THE YEAR

This prestigious award is presented to one leader who has been actively involved with considerable contributions to company growth for the year. The winner is selected by the Isagenix Executive Leadership Team based on the Leader in Action formula as well as the leader's personal rank advancements.

ANNUAL INCOME EARNERS

These exclusive clubs are reserved for businesses who earned a gross total of \$100,000-\$249,999, \$250,000-\$499,999, \$500,000-\$749,000, \$750,000-\$999,999, and \$1 million+ in the 12-month qualification time frame.*

START 1000 AWARD

This award celebrates the first 1,000 START members who have reached the rank of 3-Star Golden Circle during the award time frame. If they maintain this rank, they have the opportunity to earn a six-figure annual income with Isagenix.*

*The incomes presented are those of persons within the top 1% of Isagenix Independent Associates. Earnings reflect gross amounts that do not include any business expenses, exceed the average results achieved by all Associates during the same time period, are not necessarily representative of the success or compensation that any particular Associate will receive, and should not be construed as typical or average. The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort, and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com