



TEAM COMPENSATION PLAN



The ability to earn income under the Isagenix Team Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort, and personal funds may not achieve a meaningful level of success. For average earnings of Independent Associates, refer to IsagenixEarnings.com.

EVERYONE STARTS AS A CUSTOMER



RETAIL CUSTOMERS

Buy from an Associate at suggested retail pricing

CUSTOMERS*

Buy direct from Isagenix at discounted pricing

PREFERRED CUSTOMERS

Buy direct from Isagenix at the lowest pricing and may elect to participate in the Lifestyle Rewards program

NEW MEMBER DISCOUNT TYPES



MEMBER TYPE	VALUE	WITH LIFESTYLE REWARDS	ANNUAL MEMBERSHIP FEE	PRICING^	ELIGIBLE FOR LIFESTYLE REWARDS
PREFERRED CUSTOMER	BEST	YES	CA\$29	25% off RETAIL	YES
	BETTER	NO	CA\$39	25% off RETAIL	NO [†]
CUSTOMER	GOOD	YES or NO	CA\$0	10% off RETAIL	NO

[†]Preferred Customers without Lifestyle Rewards may elect to participate in the Lifestyle Rewards program at any time after enrolling but will not be refunded the CA\$10 difference in the Membership fee. In order to qualify for Lifestyle Rewards, the Preferred Customer must meet the requirements and qualifications within 34 days of the initial order.

[^]Percent pricing discounts are approximate.

CUSTOMER BENEFITS



- Discounted pricing
- Access to Associate and company support
- Optional participation in Lifestyle Rewards
- The ability to earn Product Introduction Rewards coupons
- The ability to convert to Independent Associate
- The ability to accumulate BV on personally enrolled Customers and excess PV over 100 for up to 90 days

STEPS TO BECOMING A CUSTOMER



- Open an account and place an initial order
- You are given a position in the Isagenix Placement Tree



YOU

STEPS TO BECOMING AN ASSOCIATE



Here's how....

Complete the Associate application in your Back Office

Watch the training video

Agree to the Associate terms and conditions

No purchase required

ASSOCIATE BENEFITS



- Your own Associate website and Back Office
- Active Associates can accumulate group volume regardless of depth
- The ability to enrol Customers and Associates
- The ability to participate in the Isagenix Team Compensation Plan

ASSOCIATE



- Your spot in the Team Placement Tree will be converted to a Retail Business Center



YOU

KEY TERMS



BV = business volume

(Point value assigned to each commissionable product)

PV = personal volume

Active status = minimum of 100 PV* in the last 30 days

*Personal volume can be accumulated from retail direct sales and from personal purchases for retail sales or personal use.

KEY TERMS



LIFESTYLE REWARDS - Optional program offering enhanced convenience, discounted pricing, and participation in the loyalty rewards program

PERSONALLY ENROLLED - The Customers or Associates you personally introduce and enrol in Isagenix

TEAM PLACEMENT TREE - The organizational structure that is used by Isagenix to track enrolments and purchase activity of all Customers and Associates for the purposes of collecting and paying bonuses and commissions: it also determines rank qualifications within the Isagenix Team Compensation Plan

STEPS OF SUCCESS



ASSOCIATE

CONSULTANT

MANAGER & CRYSTAL MANAGER

DIRECTOR & CRYSTAL DIRECTOR

EXECUTIVE & CRYSTAL EXECUTIVE

PLATINUM

5 WAYS TO EARN



1. Retail Profits
2. Product Introduction Bonus
3. Team bonus (Cycles)
4. Executive Matching Team Bonus
5. Promotions/incentives

RETAIL PROFIT



EXAMPLE:



Retail direct profit can be earned through your personal Isagenix website.

PRODUCT INTRODUCTION BONUS (PIB)



EXAMPLE:



PIB is earned on the initial pack order only.

The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com.

DOUBLE PIB – DOUBLE PRODUCT INTRODUCTION BONUS PROMOTION



EXAMPLE:



The figures depicted on this slide reflect the maximum bonus available through this promotion. The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort, and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com.

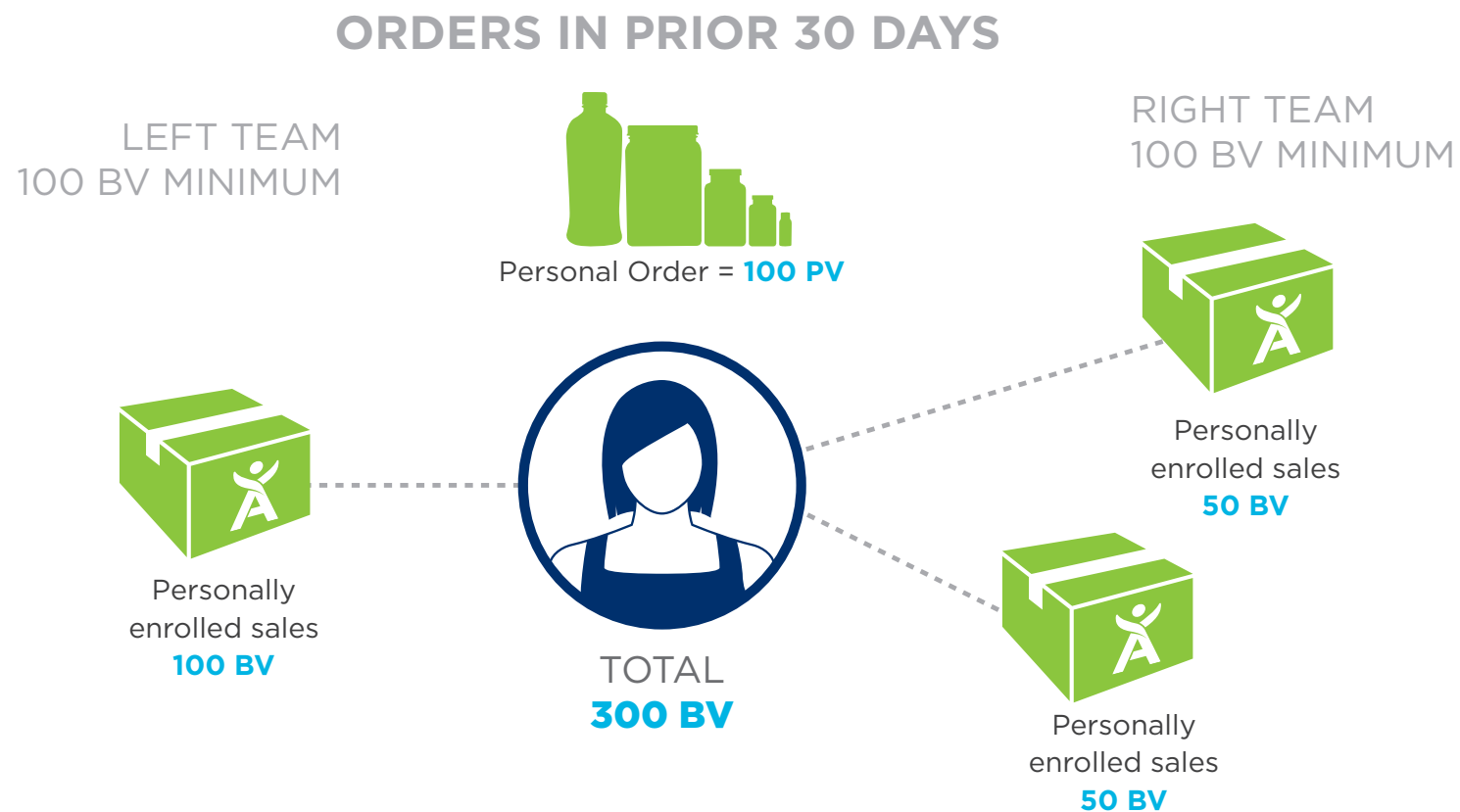
New Customers must join Isagenix in the same commission week. Available in select markets.



CONSULTANT



- Be active with 100 PV and have Personally Enrolled Members on each of your teams who have accumulated a minimum of 100 BV
- All volume from Personally Enrolled Customers and Associates count toward your qualifications for Paid-As status



CONSULTANT BENEFITS



- The eligibility to earn a CA\$55 Consultant Rank Advancement Bonus
- The opportunity to earn CA\$110 on each Personally Enrolled Consultant
- The eligibility for team bonuses/Cycles

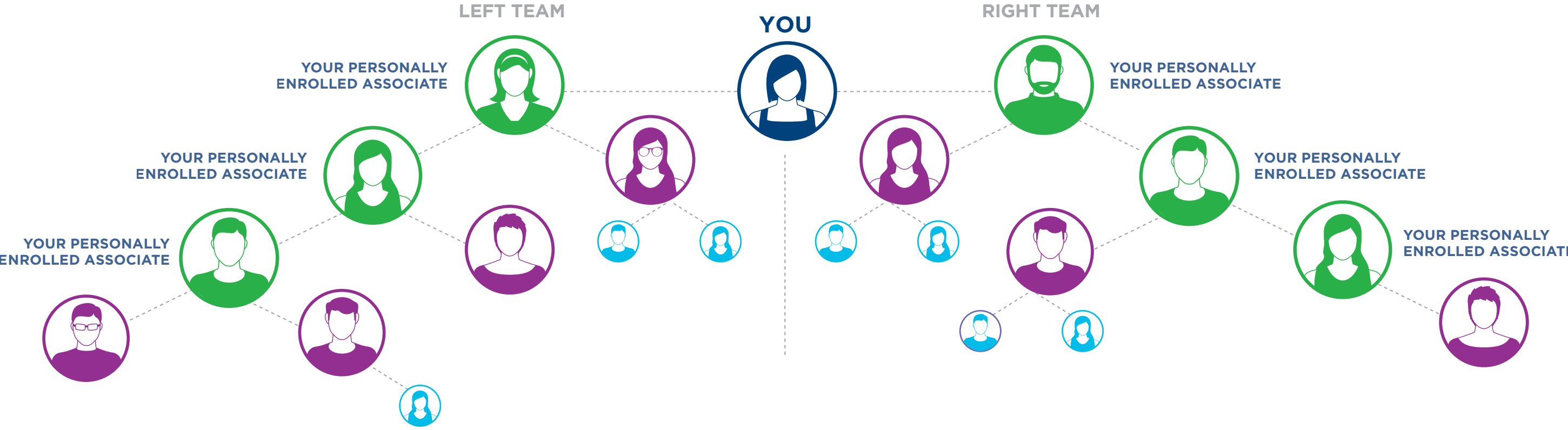
The figures depicted on this slide reflect the maximum bonus available through this promotion. The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com.

BUILDING YOUR TEAMS





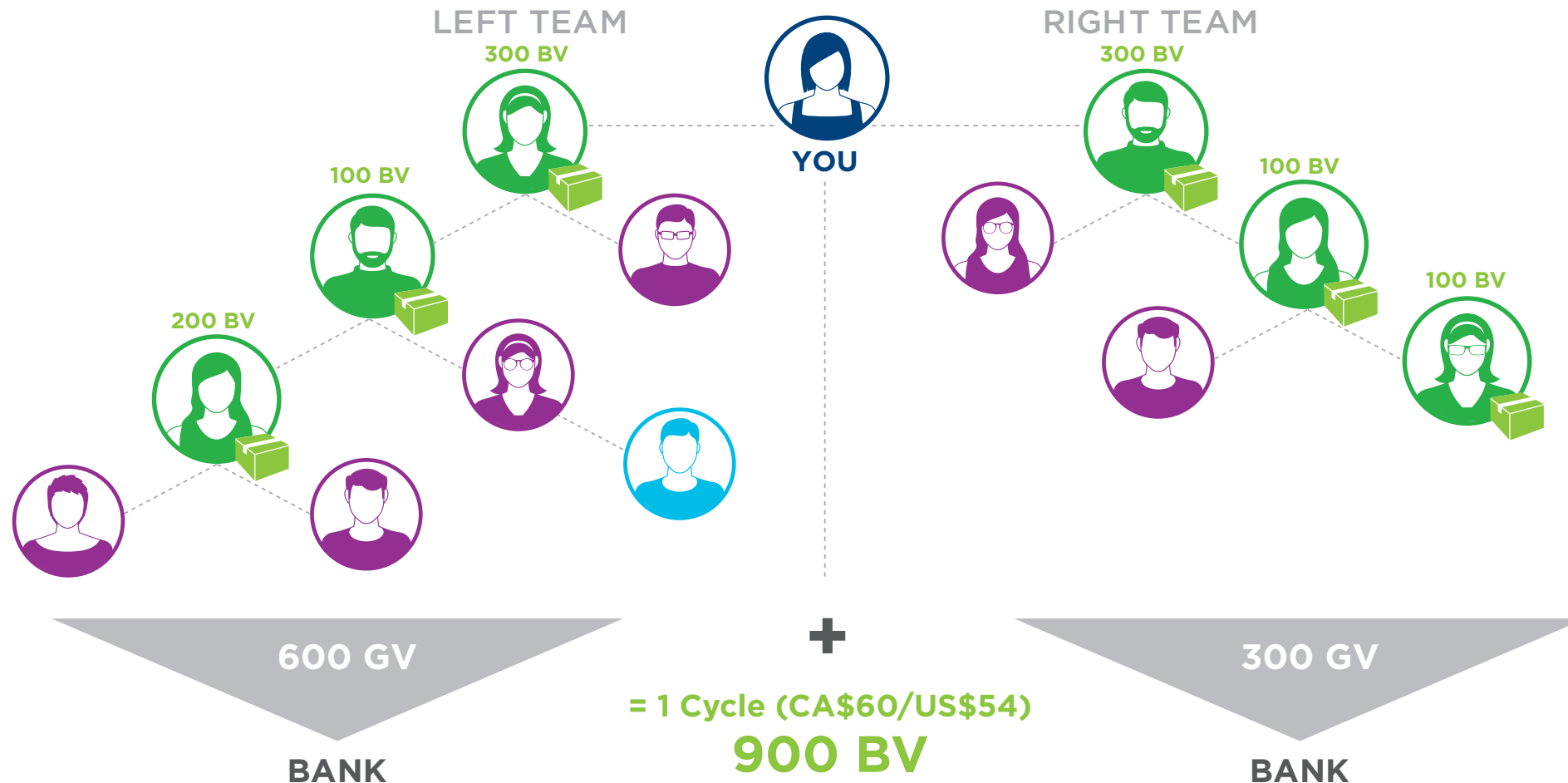
**YOU SHARE
THEY SHARE
REPEAT**



OUTSIDE LEG

OUTSIDE LEG

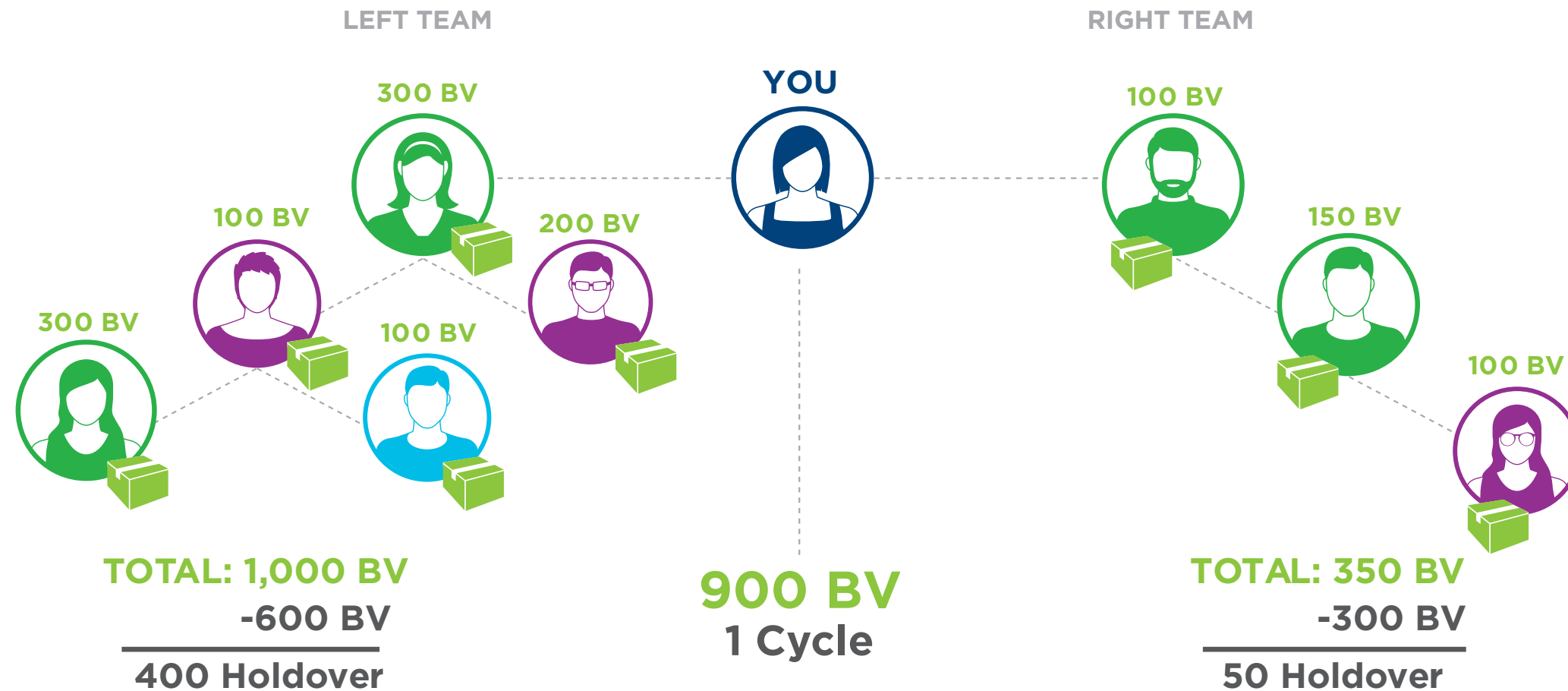
TEAM BONUS (CYCLES)



Earn up to 250 Cycles per week on your entire group volume.

The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com.

HOLDOVER VOLUME



MANAGER



Two personally
enrolled Consultants

Consultants can be all
on the right team, be
all on the left team, or
be on each side



*Achieve this rank within 60 days of becoming an Associate.

ISAGENIX

DIRECTOR



Six personally enrolled Consultants

Consultants can be all on the right team, be all on the left team, or have a few on each side



The figures depicted on this slide reflect the maximum bonus available through this promotion.

*Achieve this rank within 120 days of becoming an Associate.

EXECUTIVE



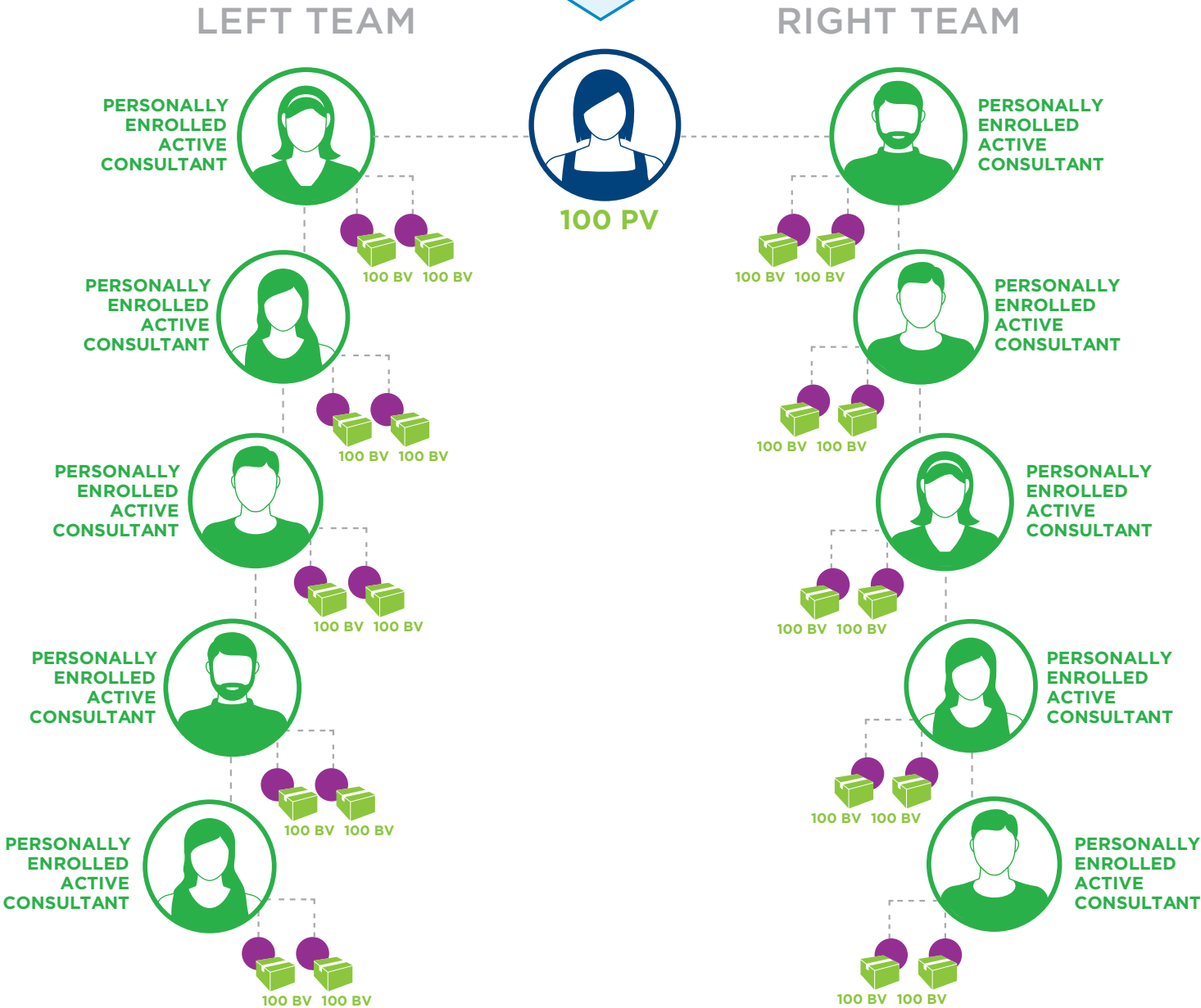
CRYSTAL EXECUTIVE
PROMOTION
CA\$1,110
Bonus*

10 Personally Enrolled Consultants

Five Consultants on the right team and five on the left team



YOU SHARE
THEY SHARE
REPEAT



The figures depicted on this slide reflect the maximum bonus available through this promotion.

*Achieve this rank within 180 days of becoming an Associate.

EXECUTIVE BENEFITS



Earn 10% Executive Matching Team Bonus Cycles

As an active Paid-As Executive, you are eligible to receive a 10 percent Executive Matching Team Bonus on the weekly team bonus income of all Personally Enrolled Paid-As Consultants, Managers, Directors, and Executives. The 10 percent Matching Team Bonus is calculated daily and paid weekly. Paid-As Executives can earn up to a maximum of 250 matching bonus Cycles per week.*

*No more than 25 Matching Team Bonus Cycles per commission week per Personally Enrolled Consultant and above.

RAB PROMOTION (RANK ADVANCEMENT BONUSES)



*5-Cycle, 1-Star, 2-Star and 3-Star Bonuses are paid out in two 50 percent increments. You must have met the qualifications in the same commission week for the first or second time and be at the applicable Paid-As status for the week prior to earning the equivalent Cycles indicated.

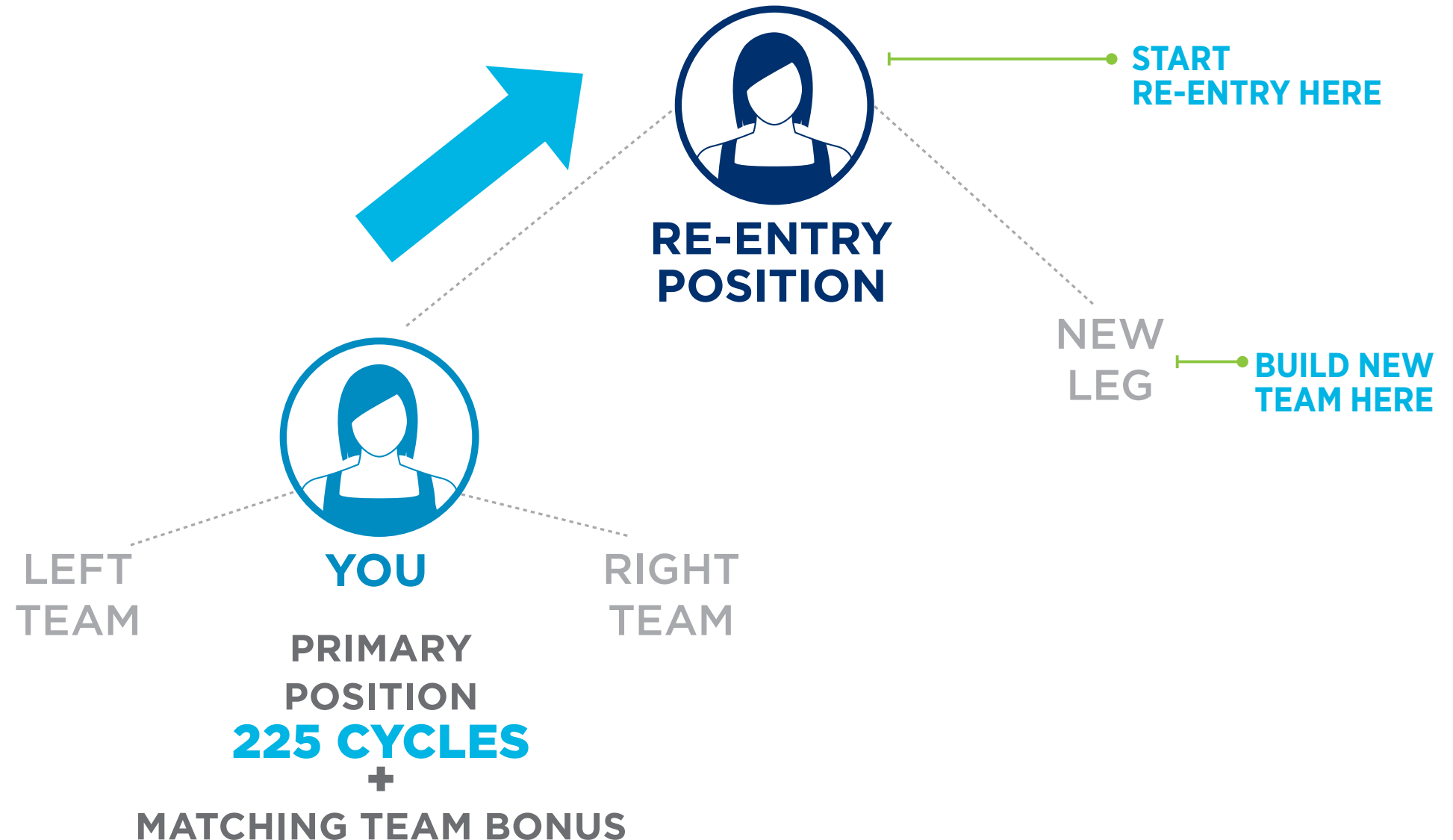
RANK ADVANCEMENT	BONUS
ADVANCE TO CONSULTANT	CA\$55
ADVANCE TO CRYSTAL MANAGER	CA\$277
5-CYCLE BONUS* (5 Cycles per week + Paid-As Consultant)	CA\$555
1-STAR BONUS* (10 Cycles per week + Paid-As Manager)	CA\$1,110
ADVANCE TO CRYSTAL DIRECTOR	CA\$832
2-STAR BONUS* (20 Cycles per week + Paid-As Director)	CA\$2,220
ADVANCE TO CRYSTAL EXECUTIVE	CA\$1,110
3-STAR BONUS* (40 Cycles per week + Paid-As Executive)	CA\$3,330
DEVELOP 20 PERSONALLY ENROLLED CONSULTANTS	CA\$2,220
TOTAL	CA\$11,709

The figures depicted on this slide reflect the maximum bonus available through this promotion.

PLATINUM



When an Isagenix position reaches paid-as Executive for three consecutive months, and has an average of 225 cycles within thirteen weeks, the Associate is eligible to apply for a new position that is inserted above their existing recognition rank. This highest position is called Platinum.



WHAT IS YOUR TIME WORTH?



There is no security in settling for less than what you really want.

KNOW YOUR
WORTH.

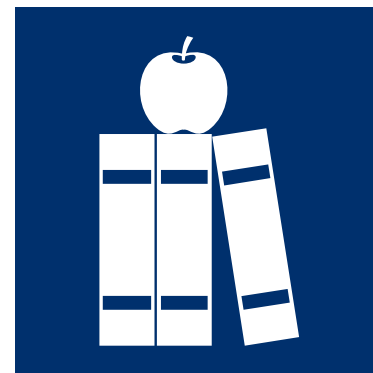
NEVER SETTLE
FOR LESS THAN
YOU DESERVE.

WHAT IS YOUR TIME WORTH?



FAST FOOD WORKER

11 Cycles*
CA\$32,709
annual income



NEW SCHOOL TEACHER

16 Cycles*
CA\$49,410
annual income



COMPUTER PROGRAMMER

17 Cycles*
CA\$51,675
annual income



DENTAL HYGIENIST

21 Cycles*
CA\$65,325
annual income



LAWYER

45 Cycles*
CA\$140,000
annual income



PRIME MINISTER

112 Cycles*
CA\$347,400
annual income

*The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to IsagenixEarnings.com.

*Estimated number of Cycles per week for 52 weeks to achieve the annual income shown.

ISAGENIX®

POSSIBLE RESIDUAL VALUE OF AN ISAGENIX BUSINESS (USD)

CYCLES PER WEEK	\$ PER CYCLE	\$ PER WEEK	WEEKS PER YEAR	ANNUAL INCOME	INTEREST RATE	CAPTIAL REQUIRED TO GENERATE ANNUAL INCOME
1	\$54	\$54	52	\$2,808	0.03	\$93,600
2	\$54	\$108	52	\$5,616	0.03	\$187,200
3	\$54	\$162	52	\$8,424	0.03	\$280,800
4	\$54	\$216	52	\$11,232	0.03	\$374,400
5	\$54	\$270	52	\$14,040	0.03	\$468,000
6	\$54	\$324	52	\$16,848	0.03	\$561,600
7	\$54	\$378	52	\$19,656	0.03	\$655,200
8	\$54	\$432	52	\$22,464	0.03	\$748,800
9	\$54	\$486	52	\$25,272	0.03	\$842,400
10	\$54	\$540	52	\$28,080	0.03	\$936,000
20	\$54	\$1,080	52	\$56,160	0.03	\$1,872,000
40	\$54	\$2,160	52	\$112,320	0.03	\$3,744,000
60	\$54	\$3,240	52	\$168,480	0.03	\$5,616,000
100	\$54	\$5,400	52	\$280,800	0.03	\$9,360,000

For illustration purposes only. The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort and personal funds may not achieve a meaningful level of success. For average earnings, refer to [IsagenixEarnings.com](https://www.isagenix.com/earnings).

WEEKLY PAY



Calculates daily

Pays weekly

One week in arrears

View your commission report in your Back Office

The week is from Monday–Sunday, 12:01 a.m.–11:59 p.m.

SUMMARY



Keys to enjoying benefits of the
Compensation Plan:

BE A PRODUCT OF THE PRODUCTS & LEARN TO SHARE ISAGENIX

DEVELOP YOUR TEAM

TEACH YOUR TEAM TO DO THE SAME

The logo for ISAGENIX features the brand name in a bold, white, sans-serif font. The letter 'A' is stylized with a white icon of a person with arms raised, positioned above it. A registered trademark symbol (®) is located at the top right of the 'X'.

ISAGENIX®