

# WHO DO YOU KNOW?

## IDENTIFY POTENTIAL CUSTOMERS TO CREATE YOUR CONTACT LIST!

Know anyone who wants better health, more freedom or even a little more money? This sheet will help you create your initial list of friends, business contacts and others to share Isagenix with so you can kick-start your Isagenix business. Know that of all the people you contact, about 10-20 percent might become your partners in Isagenix. This means if you contact 100 people, 10-20 may join you!

Keep this list near your desk, on your fridge or in another prominent place so you can remember to share this incredible opportunity with the people you care about. Once you've gone through your list, start another one - it's simple!

### WHO DO YOU KNOW WHO...

- Is health-conscious
- Is concerned about their weight
- Wants less stress
- Wants more energy
- Wants to earn more money
- Is a champion
- Is self-motivated
- Is enthusiastic or is entrepreneurial
- Is organised
- Has a good telephone personality
- Has desire and drive
- Is a people person
- Loves to travel internationally
- Is a team player
- Has character and integrity
- Is dependable
- Is fun and friendly
- Has computer and internet skills
- Loves a challenge
- Speaks multiple languages
- Is from another country

### WHO DO YOU KNOW WHO IS A...

- Teacher
- Physio
- Salesperson
- Alternative health practitioner
- Nutritionist
- Chiropractor
- Veterinarian
- Dentist
- Doctor
- Personal trainer
- Bodybuilder
- Hair stylist
- Beauty therapist
- Massage therapist
- Police officer
- Real estate agent
- Secretary/office manager
- Butcher
- Waitress/waiter
- Mechanic
- Bridal shop owner or manager
- Health store owner or manager
- Fitness or sports enthusiast

### WHO DO YOU SEE AT...

- The gym
- The shops
- The football club
- School
- The tennis club
- The hairdresser
- Sports games
- The bank
- The childcare centre

